

sierra

Early Implementer Proposal

Standard Managed Server

Albuquerque/Bernalillo County Library System

June 14, 2011

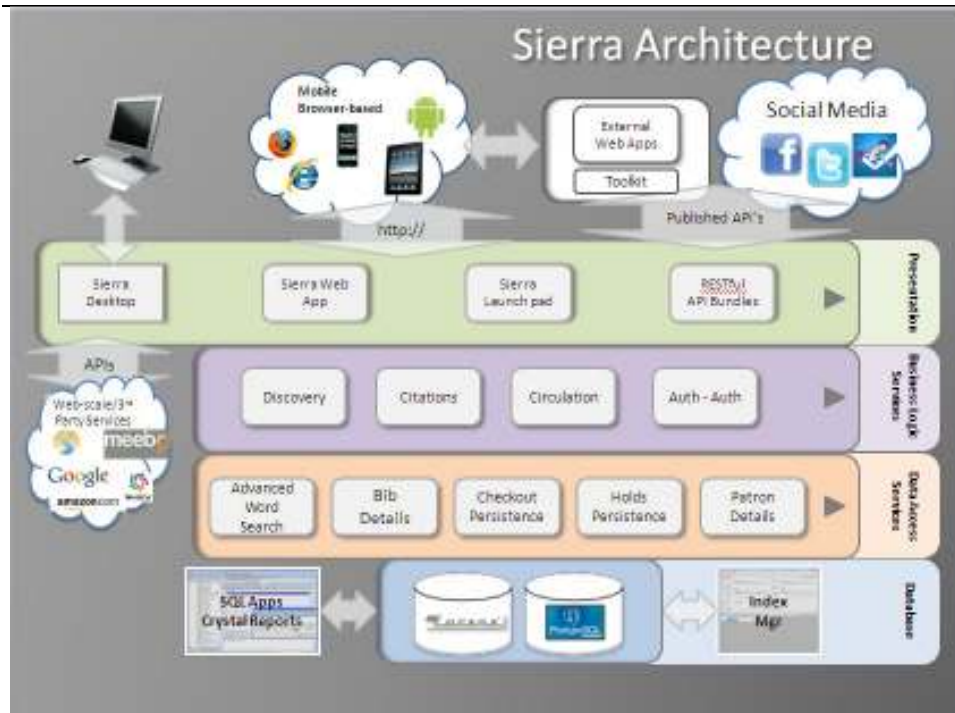
Introduction

Innovative Interfaces is pleased that the Albuquerque/Bernalillo County Library System is interested becoming an early implementer for our new, evolutionary integrated library system – Sierra. We firmly believe that the success of our products is based on working closely with our partner libraries and nowhere is that more important than in the early stages of product development.

Project Summary

Innovative is well underway on the development of Sierra, a new integrated library system architected for access while maintaining the high level of reliability offered by our Millennium system for many years. Sierra is still the right solution for libraries that value a turnkey solution, with the ability to operate the system with the same low-staff-overhead philosophy for which Innovative is famous. But now, with a new architecture and powerful underlying relational database, Sierra gives library staff and technologists unmatched flexibility to data mine using 3rd party reporting tools, or to develop local applications using the robust API layer. The Sierra staff client is built on a new, unified architecture so that one client can be configured to offer all of the functionality required for a staff member to perform their duties, even if these duties cross the lines of the traditional library modules. One hundred percent of the business logic of Millennium will be available in Sierra from the beginning of the testing period.

Architectural Details



Sierra Technology Uplift

As an early implementer, Albuquerque/Bernalillo County Library System will receive the Sierra technology uplift, along with software and features currently available to newly installed systems. For Albuquerque/Bernalillo County Library System this includes Digital Signatures, URL Checker and RSS Feed Builder.

Additionally, Innovative is supplying Albuquerque/Bernalillo County Library System with an initial server configured specifically for Sierra.

Hardware Specifications

Sierra is built on a flexible relational database store which requires more disk space and more CPU power than Millennium's "object style" store for a given number of records. The Sierra services platform runs over 2 servers: a database server and an application server. An initial Sierra database server is included as part of the Early Implementer agreement. In many cases, the current Millennium server will be used for the Sierra application server.

If your Millennium server is in need of replacement (i.e. 2-3 years of age, SUN or other non-IBM server), Innovative is pleased to offer you a new Sierra application server at a special beta partner price of \$12,500. Initially, your Sierra system will be hosted by Innovative Interfaces, and then provided onsite once specifications have been finalized. Ongoing hosting options are also available.

Early Implementer Pricing

One of the benefits of being an early implementer is enjoying preferred pricing. The cost for Sierra is a *one-time charge* for migration services to the new platform, as well as a software tune-up to ensure your core system is on par with the Innovative's most current installations.

As an early implementer, the one-time price for the Sierra package will be \$89,975.

The Sierra system will include the following software/features:

- Sierra open source relational database
- Access to Sierra database using 3rd party SQL reporting tools
- Integrated Sierra Desktop Application
- Lucene indexing
- Ability to use either Sierra client and/or optional Millennium clients
- Conversion of existing Millennium data to Sierra data format
- Project Management / Data profiling services
- Installation of relational database software
- Initial Sierra Server (for North American turnkey)
- WebEx training sessions (specific sessions TBD)
- Staging Environment for Implementation
- Millennium Unlimited Data

Additionally, Albuquerque/Bernalillo County Library System will receive a total of 115,000 INN-Appreciation reward points to be used for any software listed on the attached schedule. Albuquerque/Bernalillo County Library System may mix and match software up to the value of reward points**

Non Disclosure

As an Early Implementer, Albuquerque/Bernalillo County Library System agrees to treat all information regarding the Sierra development project as confidential, including Sierra documentation and description, Sierra program code, Sierra discussions and Sierra pricing and partnership agreements. Information regarding Sierra may only be shared with participating staff at Albuquerque/Bernalillo County Library System, Innovative staff, or other participating Early Implementers and Development Partners. The non-disclosure will remain in place until the time when Innovative declares Sierra in general release.

Payment Terms

Prices do not include any applicable taxes, which are the responsibility of the Library.

Quotation is valid for 45 days until October 31, 2011.

Please acknowledge your agreement to become a Sierra early implementer at your earliest convenience, by executing this document in the space set forth below.

Again, we would like to thank you for considering joining Innovative as an early implementer on this exciting project and we look forward to working with the Albuquerque/Bernalillo County Library System.

Albuquerque/Bernalillo County
Library System

INNOVATIVE INTERFACES, INC.

Signature: _____

Name: _____

Title: _____

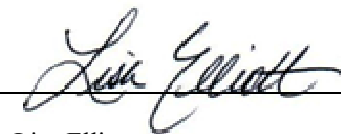
Date: _____

Signature: _____

Name: _____

Title: _____

Date: _____



Lisa Elliott

Customer Sales Consultant

October 5, 2011

**INN-Appreciation Rewards

25,000 points each	50,000 points each	100,000 points each	150,000 points each
<ul style="list-style-type: none"> ○ Quick Click ○ Inventory Express ○ 10 InnoU Certificates ○ Ecommerce for WebOPAC ○ Ecommerce for selfcheck ○ Webworks Quick Edit ○ OCLC via network ○ Web Access Management ○ Digital signatures ○ Patron images ○ Enterprise backup API ○ Web Refresher Service ○ Alternate Language WebPAC (per language) ○ ERM Unit ○ Acq. Accounting Financial Unit ○ Serials Control Unit 	<ul style="list-style-type: none"> ○ WebBridge LR ○ Pathfinder Pro ○ AirPac/Mobile Encore ○ LDAP ○ Teleforms – 2 lines 2 mess ○ Telephone Renewal 2 lines ○ Express Lane with 1 license ○ Collection Agency ○ Consortium Extensions ○ Webworks Selection Lists ○ Held Item Delivery ○ Collection Rotation (each) 	<ul style="list-style-type: none"> ○ Media Management with Copyright and Access ○ Single Sign On ○ Materials Booking ○ Circa Inventory (either bcode or RFID) ○ Courseware Integration ○ Program Registration ○ Testing/Training Software (1 instance) 	<ul style="list-style-type: none"> ○ Millennium Load Scheduler ○ ASRS Interface ○ Core System Module (Circ, Acq, Serials or ILL) ○ Volume Level Holds ○ Agency Holds ○ Item Status API ○ Automatic Sorter License (full sorter) SIP2 ○ Circa Wireless Assistant (barcode or RFID) ○ CJK indexing ○ Electronic Resource Management

INN-Appreciation Rewards:

Rewards may be used to acquire any combination of software products listed in the chart above, up and to the value of reward points.

Rewards may not be used for maintenance or services, and must be used within 18 months of reward.

There will be no additional maintenance charged on products added through the appreciation / loyalty program.

If a library uses less than their allotted point total, there is no cash value for the remaining points.